

Cloud & Emerging Technologies Alliances/Partners

**Google Cloud (Premier Partner)**



Google Cloud

Dialog has been a Premier Partner of the Google Cloud Enterprise platforms for 9 years. These include Google G Suite (Productivity platform), Google Cloud Platform (GCP), Google Maps, Google AI Solutions, Glass Enterprise & Google Chrome Devices. The Cloud & Emerging Technologies Practice has a long history with Google and is well regarded for Corporate & Public Sector deployments and licensing.

**Productivity ~ Platform ~ Maps ~ AI ~ Devices**

**Amazon AWS (Select Partner)**



Dialog has over 100 AWS projects mounted for our clients, and as a reseller Partner of AWS can now resell the hosting of these environments. The Cloud Practice offers this licensing and environment establishment services including securing the platform for our clients. We also offer Managed environment services to administer the platform on behalf of the client. Contact the Cloud team with your needs.

**Platform ~ Hosted Apps ~ eCommerce ~ AI**

**Okta (Select Solution Provider)**



Dialog provides Okta cloud security and authentication platforms for many of our clients. We can assist with licensing the solution from Single Signon, to full user lifecycle management. Okta is an excellent and Gartner leading solution for organisations considering a move to Zero Trust operations. We can assist with deployment as well as liaise with Okta consultants where needed.

**Security ~ Authentication ~ SSO ~ User Lifecycle**

**monday.com (Preferred Partner)**



Dialog is a launch partner for monday.com in Australia in 2020. monday.com is one of the fastest growing Work Operating System solutions providing a new dynamic for workflow, project and task management and work operations for almost any industry. There are great services tails behind monday.com implementations as well as business analysis and configuration work packages.

**Work OS ~ Project Management ~ Tasks ~ Flow**

**RingCentral (Preferred Partner)**



Dialog launched RingCentral in Australia in 2018, and fast became the Preferred Partner for RingCentral Cloud Telephony and Cloud Contact Centre implementations for ANZ Clients. RingCentral has been the Gartner Leading vendor in both of these categories for the last 5 years. Omnichannel is an emerging capability for clients needing to manage client enquires from social media as well.

**Cloud Telephony ~ Contact Centre ~ Omnichannel**

**Automation Anywhere (Partner)**



Automation Anywhere was a recent partnership (2020) for customers looking for Robotic Process Automation. Essentially automating old legacy solutions and removing the need for human agents in most of the processes. Suitable for large institutions and government bodies with old architectures, we can assist with the services for these initiatives. Ideal for organisations with legacy that is hard to replace.

**Workflow ~ Robotic Process Automation**

**Boston Dynamics (ANZ Partner)**



Dialog was Boston Dynamics' first international partner in 2016, providing early access for our clients to their legged and logistics robots. Spot, Atlas and Handle are well known from their viral videos, but are very suitable for logistics, public safety, construction, and mining/resources use cases. Dialog can offer POCs in 2020, and can sell the robots completely from early 2021.

**Legged Robots ~ Logistics ~ Public Safety**

**Pulse Secure (Authorised Partner)**



Pulse Secure is a recent Partner (2020) providing Secure VPN with managed end points and Zero Trust Networks for our clients. These became necessary during the COVID-19 crisis with employees working from home and requiring remote access to corporate infrastructure. One of the unique offerings from Pulse Secure is its ability to confirm the suitability of home based workstations for network access.

**Security ~ Secure VPN ~ Zero Trust**

**Vocus (Authorised Business Partner)**



Dialog has engaged Vocus to assist clients with improving their network and broadband access when implementing cloud solutions. Vocus has a strong history with providing corporate and government secured network environments and has been a great partner for increasing this access for client cloud use at acceptable usability levels. We recommend their work and the need for this connectivity for Cloud projects.

**Networks ~ SD WAN ~ Connectivity**

PLATFORM

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NICHE